STANDARD PRACTICE OUTLINE WEEK #8

INTRODUCTION
□□ Casual Conversation □□ Engaging Questions
□□ Suggested Transition
□□ Launch Question (1-10 Question) □□ John 10:10
☐☐ Testimony (God or Salvation story)☐☐ Transition: "May I ask you a question?"
Two Diagnostic Questions
#1 - "Have you come to the place in your spiritual life where you know for certain that if you were to die today you would go to heaven? 1 John 5:13 "May I share with you how I came to know for certain that I have eternal life and how you can know also?" "Before I share with you, let me ask you another question" #2 - "If you stood before God and He asked you, 'Why should I
let you into My heaven?' what would you say?"
Repeat and confirm answer Transition: Good News
GOSPEL
GRACE
□□ Heaven is a free gift
□□ Romans 6:23 □□ It is not earned or deserved
□□ Ephesians 2:8-9
□□ Friend's Gift □□ Transition: "So, why can't we earn eternal life? Because
of what the Bible teaches about"
MAN
□□ Man is a sinner □□ Romans 3:23
□□ Sin Defined
□□ Man cannot save himself
□□ Matthew 5:48 □□ Bad Egg Illustration
□□ Transition: "So, why can't we save ourselves? Because of what the Bible teaches about"
GOD
□□ God is merciful - therefore does not want to punish us. □□ 1 John 4:8b
God is just - therefore must punish sin.
□□ Exodus 34:7b
□□ Bank Robber story □□ Transition: "We have a problem, but God solved this problem in the
person of Jesus ."

CHRIST
☐☐ Jesus is both God and man
□□ John 1:1, 14
He died on the cross and rose from the dead to pay the penalty for our sins and to purchase a place in heaven for us.
Record Book of Sin story
□□ Isaiah 53:6
□□ Transition: "This gift is received through faith."
FAITH
□□ Saving faith is not just Head Knowledge
□□ James 2:19 □□ Nor is it just Temporary Faith
□□ Saving faith is Trusting in Jesus Christ alone for eternal life
□□ Acts 16:31
□□ Boat story
COMMITMENT
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Transition 2"
□□ "Does this make sense to you?"
Commitment "Would you like to receive this free gift of eternal life?"
would you like to receive this free gift of eternal life?
Clarification
□□ Admit
□□ Believe
□□ Commit
Prayer
"If this is what you really want, I can lead us in prayer and we can tell God
what you just told me." Pray for them - that God would give them faith and repentance
Pray with them - in short phrases of the Gospel Outline, allowing them to
repeat after you
□□ Pray for them - that the Holy Spirit will grant them assurance
Assurance
$\hfill\Box$ "I would like you to read something Jesus says about what you have just
done."
☐☐ John 6:47☐☐ Two diagnostic questions
"Welcome to the family of God."
IMMEDIATE FOLLOW LID
IMMEDIATE FOLLOW UP
□□ Welcome booklet
Read and sign "My Spiritual Birth Certificate"
□□ Five Means of Growth □□ Bible (7-day callback)
□□ Prayer
□□ Worship
□□ Fellowship
□□ Witness □□ Appointment for church
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